



OJSC «Babushkina krinka» - management company of holding «Mogilev milk company «Babushkina krinka» would like to offer dairy products on terms of 100% prepayment. Terms of delivery – FCA Belarus, Mogilev.

ОАО «Бабушкина крынка» - управляющая компания холдинга «Могилевская молочная компания «Бабушкина крынка» предлагает молочные продукты на условиях 100% предоплаты, FCA, Республика Беларусь, Могилев.

№	Name of product / Наименование продукта	Price per unit FCA, USD/ цена за ед. FCA долл. США	Shelf Life/Срок годности	Number of units in package / количество единиц в упаковке
1	2	3	4	5
1	Sterilized drinking milk fat content 1,5% Tetra Gemina Aseptic 1 liter Молоко стерилизованное м.д.ж. 1,5% TGA 1 Литр	0,65	12 months/ 12 месяцев	12
2	Sterilized drinking milk fat content 2,5% Tetra Gemina Aseptic 1 liter Молоко стерилизованное м.д.ж. 2,5% TGA 1 Литр	0,66	12 months/ 12 месяцев	12
3	Sterilized drinking milk fat content 3,2% Tetra Gemina Aseptic 1 liter Молоко стерилизованное м.д.ж. 3,2% TGA 1 Литр	0,67	12 months/ 12 месяцев	12
4	Sterilized drinking milk fat content 6% Tetra Gemina Aseptic 1 liter Молоко стерилизованное м.д.ж. 6% TGA 1 Литр	0,87	12 months/ 12 месяцев	12
5	Sterilized drinking milk fat content 1,5% Tetra Gemina Aseptic 0,5 liter Молоко стерилизованное м.д.ж. 1,5% TGA 0,5 Литр	0,46	12 months/ 12 месяцев	12
6	Sterilized drinking milk fat content 2,5% Tetra Gemina Aseptic 0,5 liter Молоко стерилизованное м.д.ж. 2,5% TGA 0,5 Литр	0,47	12 months/ 12 месяцев	12
7	Sterilized drinking milk fat content 3,2% Tetra Gemina Aseptic 0,5 liter Молоко стерилизованное м.д.ж. 3,2% TGA 0,5 Литр	0,48	12 months/ 12 месяцев	12
8	Sterilized drinking milk fat content 6% Tetra Gemina Aseptic 0,5 liter Молоко стерилизованное м.д.ж. 6% TGA 0,5 Литр	0,55	12 months/ 12 месяцев	12
9	Sterilized drinking milk fat content 3,2% Tetra Brik Aseptic 0,2 liter with applicator sticks	0,31	12 months/ 12 месяцев	24
10	Drink sterilized cream 10% in the package Tetra Gemina Aseptic, 0,5 liter Сливки стерилизованные м.д.ж. 10% TGA 0,5 Литр	0,67	4 months/ 4 месяцев	12
11	Ultra-pasteurized drinking milk 1,5% fat, bottle, 0,9 liter	0,59	25 days	6
12	Ultra-pasteurized drinking milk 2,5% fat, bottle, 0,9 liter	0,58	25 days	6
13	Ultra-pasteurized drinking milk 2,8% fat, bottle, 0,9 liter	0,69	25 days	6
14	Ultra-pasteurized drinking milk 3,2% fat, bottle, 0,9 liter	0,72	25 days	6
15	Kefir 3,2% fat, bottle, 0,9 liter	0,63	30 days	6
16	Kefir non-fat, bottle, 0,9 liter	0,55	30 days	6
17	Kefir 3,6% fat, bottle, 0,9 liter	0,75	30 days	6
18	Sour cream 15%, 0,4 kg	0,68	30 days	12
19	Sour cream 20%, 0,4 kg	0,77	30 days	12
20	Cottage cheese non-fat "PENTAFOOD" & Laminate PET/PE DAX, 0,22 kg	0,63	30 days	12
21	Cottage cheese 5% "PENTAFOOD" & Laminate PET/PE DAX, 0,22 kg	0,71	30 days	12
22	Cottage cheese non-fat in bag, 0,4 kg	1,08	30 days	8
23	Cottage cheese 5% fat in bag, 0,4 kg	1,28	30 days	8
24	Cottage cheese non-fat in bag, 0,25 kg	0,77	30 days	10
25	Cottage cheese 5% fat in bag, 0,25 kg	0,87	30 days	10
26	Curd with cream 5,0% fat and fruit filling in polystyrene glass 0,12 kg	0,53	20 days	12
27	Curd with cream 5,0% fat in polystyrene glass 0,23 kg	0,72	20 days	12
28	Curd with cream 5,0% fat in polystyrene glass 0,14 kg	0,51	20 days	12
29	Yoghurt thermized 6% fat with a fruit filling plastic cup 0,31 kg	0,69	28 days	12
30	Greek Yoghurt 7%, cup 0,13 kg	0,46	20 days	12
31	Greek Yoghurt 7%, cup 0,23 kg	0,59	20 days	12
32	Greek Yoghurt 7%, with filling "Figs" cup 0,13 kg	0,51	20 days	12
33	Greek Yoghurt 7%, with filling "Baked Apple" cup 0,13 kg	0,52	20 days	12
34	Greek Yoghurt 7%, with filling "Forrest Berry" cup 0,13 kg	0,53	20 days	12
35	Glazed curd 23% fat, 0,045kg Сырок творожный глазированный м.д.ж. 23% 0,045kg.	0,28	30 days - 30 дней/ 4 months frozen - 4 месяца замороженный	30
36	Ice cream classic with vanilla aroma in cocoa-containing glaze (on a stick in foil 0,06 kg) Мороженое пломбир классический с ароматом ванили в какао-содержащей глазури (на палочке в фольге 0,06kg)	0,50	12 months/ 12 месяцев	42
37	Ice cream chocolate in a waffle cup (waffle cup 0,07kg) Мороженое шоколадное в вафельном стаканчике 0,07kg	0,30	12 months/ 12 месяцев	42
38	Ice cream with a vanilla flavor in a waffle cup (waffle cup 0,07kg) Мороженое пломбир с ароматом ванили в вафельном стаканчике (вафельный стаканчик 0,07kg)	0,31	12 months/ 12 месяцев	42
39	Ice cream with a vanilla flavor in a sugar cone (waffle cone 0,07kg) Мороженое пломбир с ароматом ванили в вафельном сахарном рожке (вафельный рожок 0,07kg)	0,43	12 months/ 12 месяцев	42

40	Ice cream "Cherry" waffle sugar cone (waffle cone 0,07kg) Мороженое пломбир "Вишнёвый" вафельном сахарном рожке (вафельный рожок 0,07кг)	0,41	12 months/ 12 месяцев	42
41	Ice cream with classic vanilla flavor (polymer container 0,5 kg) Мороженое пломбир классический с ароматом ванили (контейнер полимерный емкость 0,5кг)	1,76	4 months/ 4 месяцев	8
42	Ice cream creamy classic with vanilla flavor (polymer container 0,5 kg) Мороженое сливочное классическое с ароматом ванили (п/ет емк. 0,5 кг)	1,65	4 months/ 4 месяцев	8
43	Ice Cream Chocolate Classic (polymer container 0,5 kg) Мороженое сливочное шоколадное классическое (п/ет емк. 0,5 кг)	1,68	4 months/ 4 месяцев	8
44	Ice cream "Cream classic" with vanilla flavor (bag 0,9kg) Мороженое пломбир классический с ароматом ванили (п/ет мешок 0,9кг)	2,61	4 months/ 4 месяцев	6
45	Ice cream classic with vanilla flavor (bag 0,9kg) Мороженое сливочное классическое с ароматом ванили (мешок емк. 0,9кг)	2,45	4 months/ 4 месяцев	6
46	Ice Cream Chocolate Classic (bag 0,9kg) Мороженое сливочное шоколадное классическое (мешок емк. 0,9кг)	2,55	4 months/ 4 месяцев	6
47	Butter 72,5% pack 0,18 kg Масло сладкосливочное несоленое 72,5% фасованное по 0,18 кг	1,20	3 months/ 3 месяцев	20
48	Butter 84,0% pack 0,18 kg Масло сладкосливочное несоленое 84,0% фасованное по 0,18 кг	1,30	3 months/ 3 месяцев	20
49	Chocolate butter 62% pack 0,18 kg Масло шоколадное 62% фасованное по 0,18 кг	1,23	3 months/ 3 месяцев	20
50	Butter 82,5% pack 0,18 kg Масло сладкосливочное несоленое 82,5% фасованное по 0,18 кг	1,25	3 months/ 3 месяцев	20
51	Butter 82,5% 1 kg Масло сладкосливочное несоленое 82,5% блочное, 1 кг	4,30	15 months/ 15 месяцев	20 kg
52	Butter 72,5% 1 kg Масло сладкосливочное несоленое 72,5% блочное, 1 кг	4,20	15 months/ 15 месяцев	20 kg
53	Skimmed milk powder, 1 kg Сухое обезжиренное молоко, 1 кг.	2,40	24 months/ 24 месяцев	25 kg
54	Whole milk powder, 1 kg Сухое цельное молоко 1 кг.	3,20	24 months/ 24 месяцев	25 kg
55	Dry Whey D50, 1 kg Сыворотка сухая деминерализованная /D50 1 кг.	0,90	24 months/ 24 месяцев	25 kg
56	Cheese 45%, 1 kg Сыр 45%, 1 кг.	4,30	6 months/ 6 месяцев	
57	Cheese 50%, 1 kg Сыр 50%, 1 кг.	4,40	6 months/ 6 месяцев	

Further information and product description You can find at <http://babushkina.by/> or please contact us:

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OJSC "Polotsk dairy plant"

Frunze Street, 35, Polotsk, Vitebsk region, Belarus, 211400

Registration number: 391957753

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Foreign trade Department tel: +375 21442 88 33, +375 21442 95 11

Contact person:

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www.polotskmilk.by

"Polotsk dairy plant" is one of the largest manufactories of dairy products in the Republic of Belarus. During its seventy-year history, our company has established itself as a reliable business partner. The main activities of the company are the production and sale of milk powder and butter.

Our company is one of the leading Belarusian exporters of dairy products. More than 55% of production is sold for export to different countries: Russia, Poland, Georgia, Kazakhstan, Armenia, Lithuania, Syria, Kyrgyzstan, Mongolia, Germany, Azerbaijan, Uzbekistan, China, Egypt, Turkey, Bangladesh and Malaysia.

The company has implemented a quality management system in accordance with the requirements of STB ISO 9001-2015. The company's production laboratory is accredited for technical competence in accordance with the requirements of STB ISO/IEC 17025. Also was obtained a certificate of food safety management for compliance with the requirements of STB ISO 22000-2006 and international requirements under the FSSC 22000 scheme (V. 4.1), as well as a certificate of the HALAL system in accordance with the requirements of the UAE.SGSO 2055-1:2015.

The high quality of our products is confirmed by the Declaration of compliance with the technical regulations of the EAEU and the quality certificate.

"Polotsk dairy plant" products have been awarded international awards.

Milk powder



Product	Price, US dollar per 1 kg
Skimmed milk powder "Standard" grade, STB 1858-2009 in multilayer paper bags with polyethylene liners, net weight 25 kg (HS Code 0402101900)	2,35
Full cream milk powder fat mass fraction 26,0 % «Standard» grade, STB 1858-2009, in multiwall paper bags with polyethylene liners, net weight 25 kg (HS Code 0402211800)	3,50

Country of Origin: The Republic of Belarus

Marking in the language of the destination country is possible.



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Delivery terms: FCA, Polotsk (Incoterms-2010)

Payment terms: 100% prepayment

Packaging: multilayer paper bags with polyethylene liners

Net weight: 25 kg

Gross weight: 25,45 kg

Minimum order: 20 tons (net)

Loading capacity: for a 20ft container-16 tons net weight, for a 40ft container-25 tons net weight

Products are sold through the Belarusian universal commodity exchange. Volume of products not sold through the commodity exchange are delivered under direct contracts at the exchange price

Physical and chemical parameters

Physical and chemical parameters	Skimmed milk powder 1.5%	Full cream milk powder 26%
Humidity, %, Max:	5	4
Fat content, %:	max 1,5	min 26
Protein, %, Min:	34	34
Lactose, %:	48-54	48-54
Solubility index, cm ³ , Max:	0,2	0,2
Acidity, °T:	15-19	15-19
Purity group:	1	1
Release temperature, °C	10	10

Shelf life is 24 months

Storage and transportation conditions at temperature from 0 up to +20°C and relative air humidity not more than 85%

Field of practical application: milk powder is used for the reconstitution of milk or milk beverage, for the production of whole milk products, dairy products, curd, ice cream, etc. Also used in baking and confectionery, in the meat industry (added to minced meat, sausages and semi-finished products).





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Sweet-cream butter unsalted



Product	Price, US dollar per 1 kg
Sweet-cream butter unsalted "Krestianskoye" fat mass fraction 72,5% of the highest grade, STB 1890-2017, weight, in carton boxes with inlet bags from colored polyethylene, net weight 20 kg (HS Code 0405203000)	4,00
Sweet-cream butter unsalted fat mass fraction 82,5% of the highest grade, STB 1890-2017, weight, in carton boxes with inlet bags from colored polyethylene, net weight 20 kg (HS Code 0405101900)	4,20

Country of Origin: The Republic of Belarus

Working in the language of the destination country is possible.



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Delivery terms: FCA, Polotsk (Incoterms-2010)

Payment terms: 100% prepayment

Packaging: carton boxes with inlet bags from colored polyethylene, (380x260x230 mm)

Net weight: 20 kg

Gross weight: 20,4 kg

Minimum order: 20 tons (net)

Products are sold through the Belarusian universal commodity exchange. Volume of products not sold through the commodity exchange are delivered under direct contracts at the exchange price

Field of practical application: Butter is a product produced by continuous churning of cream in a butter tanker, and suitable for food use, use in cooking and catering, as well as for the food industry.

Physical and chemical parameters

Physical and chemical parameters	Butterfat mass 72,5%	Butterfat mass 82,5%
Humidity, %, Max:	25	16
Fat content, %, Min:	72,5	82,5
Acidity, °T, Max:	26	26

Shelf life of butter is 15 months

Storage and transportation conditions at temperature minus $16 \pm 2^{\circ}\text{C}$ and relative air humidity not more than 90%





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Our company is one of the leading Belarusian exporters of dairy products. More than 55% of production is sold for export.

The company has experience in exporting curd cakes to the Russian Federation. The high quality of the curd cakes is confirmed by the Declaration of conformity of the EAEU. Since November 2019, "Polotsk dairy plant" has been accredited for the supply of curd cake to China and Ukraine.

The company has implemented a quality management system in accordance with the requirements of STB ISO 9001-2015. The company's production laboratory is accredited for technical competence in accordance with the requirements of STB ISO/IEC 17025. Also was obtained a certificate of food safety management for compliance with the requirements of STB ISO 22000-2006 and international requirements under the FSSC 22000 scheme (V. 4.1).

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Curd cake glazed with cocoa, mass fraction of fat is 23%



Curd cake glazed with cocoa (frozen), mass fraction of fat is 23% in laminated foil net weight 50 g, gross weight 55 g (HS Code 1806310000)

Price— 0,33USDollar/pc.
(50g)

Curd cake glazed, mass fraction of fat is 26 %



Curd cake glazed (frozen), mass fraction of fat is 26% in laminated foil net weight 50 g, gross weight 55 g (HS Code 1806310000)

Price— 0,35USDollar/pc.
(50g)

We are ready to consider your offers for the price.

Unitary production enterprise

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Country of origin: Republic of Belarus

Practical application: the product is ready to eat

Packaging: carton boxes

Net weight: 2 kg (1 box)

Gross weight: 2,4 kg (1 box)

Quantity in the loading space: 40 pcs, 20 pcs, other quantity on request of the buyer

Loading conditions: 1 pallet -125 boxes, 1 truck 20 tones -maximum volume 32 pallets

Minimum order: 3 tons (net)

Delivery terms: FCA, Polotsk (Incoterms-2010)

Payment terms: 100% prepayment

Products are sold under direct contracts

Marking in the language of the destination country is possible.

Physicalandchemicalparameters

Physicalandchemicalparameters	Curdcake, fat content 26%	Curdcake with cocoa, fat content 23%
Humidity, %, Max:	34	34
Fatcontent, %, Min:	26	23
Acidity, °T, Max:	160	168

Shelf life is 120 days

Storage and transportation conditions at temperature of not less -18°C

Discounts can be provided depending on the order volume